

Money Motivation Survey

<p>1. Money is important because it allows me to...</p> <ul style="list-style-type: none"> a. Do what I want to do. b. Feel secure. c. Get ahead in life. d. Buy things for others. <p>2. I feel that money...</p> <ul style="list-style-type: none"> a. Frees up my time. b. Can solve my problems. c. Is a means to an end. d. Helps make relationships smoother. <p>3. When it comes to saving money, I...</p> <ul style="list-style-type: none"> a. Don't have a plan and rarely save. b. Have a plan and stick to it. c. Don't have a plan but manage to save anyway. d. Don't make enough money to save. <p>4. If someone asks about my personal finances, I...</p> <ul style="list-style-type: none"> a. Feel defensive. b. Realize I need more education and information. c. Feel comfortable and competent. d. Would rather talk about something else. <p>5. When I make a major purchase, I...</p> <ul style="list-style-type: none"> a. Go with what my intuition tells me. b. Research a great deal before buying. c. Feel I'm in charge - it's my/our money. d. Ask friends/family first. <p>6. If I have money left over at the end of the month, I...</p> <ul style="list-style-type: none"> a. Go out and have a good time. b. Put the money into savings. c. Look for a good investment. d. Buy a gift for someone. <p>7. If I discover I paid more for something than a friend did, I...</p> <ul style="list-style-type: none"> a. Couldn't care less. b. Feel it's OK because I also find bargains at times. c. Assume they spent more time shopping, and time is money. d. Feel upset and angry with myself. <p>8. When paying bills, I...</p> <ul style="list-style-type: none"> a. Put it off and sometimes forget. b. Pay them when due, but no sooner. c. Pay when I get to it, but don't want to be hassled. d. Worry that my credit will suffer if I miss a payment. 	<p>9. When it comes to borrowing money, I...</p> <ul style="list-style-type: none"> a. Simply don't like to feel indebted. b. Only borrow as a last resort. c. Tend to borrow from banks or other business sources. d. Ask friends and family because they know I'll pay. <p>10. When eating out with friends, I prefer to...</p> <ul style="list-style-type: none"> a. Divide the bill proportionately. b. Ask for separate checks. c. Charge the bill to my credit/debit card and have others pay me. d. Pay the entire bill because I like to treat my friends. <p>11. When it comes to tipping, I...</p> <ul style="list-style-type: none"> a. Sometimes do and sometimes don't. b. Just call me Scrooge. c. Resent it, but always tip the right amount. d. Tip generously because I like to be well thought of. <p>12. If I suddenly came into a lot of money, I...</p> <ul style="list-style-type: none"> a. Wouldn't have to work. b. Wouldn't have to worry about the future. c. Could really build up my business. d. Would spend a lot on family and friends and enjoy time with them more. <p>13. When indecisive about a purchase, I often tell myself...</p> <ul style="list-style-type: none"> a. It's only money. b. It's a bargain. c. It's a good investment. d. He/she will love it. <p>14. In our family...</p> <ul style="list-style-type: none"> a. I do/will handle all the money and pay all the bills. b. My partner does/will take care of the finances. c. I do/will pay my bills and my partner will do the same. d. We do/will sit down together to pay bills. <p>Score: Tally your answers by the number of times you chose each letter.</p> <p>a. Freedom _____ b. Security _____</p> <p>c. Power _____ d. Love _____</p>
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